



**Software Technology Parks of India
(STPI)**

Ministry of Electronics & Information Technology

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BID CORRIGENDUM - 3

Tender NO: STPI/HQ/TECH/DC/CLOS/2022-2023/1

RFP for Selection of MSP for setting up and managing Government Community
Cloud (GCC) and Hybrid Cloud in revenue share model.

#	RFP Document Clause/ Section No.	Clause/ Section Name Original Clause	Revised/updated Clause
1.	Section 2.21.3 - Technical Evaluation Parameters - A2 - Point 1	<p>I. Effective Utilization Plan for providing GCC and Hybrid Cloud from: Power Usage Effectiveness (PUE) (1 Marks)</p> <p>II. Resource Utilization including density (1 Mark)</p> <p>III. Total Cost of Ownership (TCO) (1mark)</p> <p>IV. Sustainability and Environmental Impact(1 Mark)</p> <p>V. Operational efficiency (1 mark)</p> <p>STPI's Data Centres – 5 Marks</p>	<p>Effective Utilization Plan for providing GCC and Hybrid Cloud from:</p> <p>I. Power Usage Effectiveness (PUE) (1 Marks)</p> <p>II. Resource Utilization including density (1 Mark)</p> <p>III. Total Cost of Ownership (TCO) (1mark)</p> <p>IV. Sustainability and Environmental Impact(1 Mark)</p> <p>V. Operational efficiency (1 mark)</p>
2.	Annexure H – Table 1 – Point 28	Proposed GCC infrastructure should provide confidential computing to protect data in use by encrypting data in memory and processes. Encryption should support integration with the HSM (on-premises hardware) for key management.	Clause removed; however confidential computing service can be added in future as per customer demands.
3.	Annexure H – Table 5 – Point 9	Block storage should support seamless encryption (AES-256 cryptographic algorithm), on data volumes, boot volumes, disk I/O and snapshots. Encryption service should support integration with 3 rd party key manager or cloud's inbuild key manager.	Block storage should support seamless encryption (AES-128/256 cryptographic algorithm), on data volumes, boot volumes and snapshots. Encryption service should support integration with 3 rd party key manager or cloud's inbuild key manager.

#	RFP Document Clause/ Section No.	Clause/ Section Name Original Clause	Revised/updated Clause
4.	Section 2.21.2- CSP Pre- Qualification Criteria – Point 1 - Financial: Turnover	<p>Criteria : The CSP must have an average annual turnover from operations of not less than INR 200 crore (Rupees Two Hundred Crores Only) for any of three financial years out of four financial years (2019-20, 2020-21 , 2021-22 & 2022-23)from cloud-related service..</p> <p>Documents Required: Copy of audited profit and loss account and balance sheet of the three financial years and Certificate from the statutory auditor/CA quantifying the average annual turnover (Refer Form-1, Annexure F)</p>	<p>Criteria : The CSP must have an average annual turnover from operations of not less than INR 200 crore (Rupees Two Hundred Crores Only) for any of three financial years out of four financial years (2019-20, 2020-21 , 2021-22 & 2022-23)from cloud-related service..</p> <p>Documents Required: Copy of audited profit and loss account and balance sheet of the three financial years and Certificate from the statutory auditor/CA quantifying the average annual turnover (Refer updated Form-1, Annexure F – mentioned below)</p>

#	RFP Document Clause/ Section No.	Clause/ Section Name Original Clause	Revised/updated Clause
5.	Section 2.21.2- CSP Pre- Qualification Criteria – Point 7 - Operations	<p>Criteria :Cloud Service Provider should have an operational Public Cloud/private cloud/managed services, with a self- service portal, with at least 100 cloud customers or INR 100 crores annual billing from these services.</p> <p>Documents Required:</p> <p>References of work : orders/Purchase order/ Completion Certificate with name, address, contact person, and contact No, email address</p> <p>Or</p> <p>Self-Declaration may be provided (Refer Form-3, Annexure F)</p>	<p>Criteria :Cloud Service Provider should have an operational Public Cloud/private cloud/managed services, with a self-service portal, with at least 100 cloud customers or INR 100 crores annual billing from these services.</p> <p>Documents Required:</p> <p>References of work : orders/Purchase order/ Completion Certificate with name, address, contact person, and contact No, email address</p> <p>Or</p> <p>Self-Declaration may be provided</p> <p>(As per updated Form-3 of Annexure F – mentioned below)</p>
6.	Section 2.21.2 – Point 3 – Financial Network	<p>The Net worth of the Bidder for each of the three financial years (FY 2019-20, 2020-21 & 2021-22) should be positive.</p> <p>Documents Required :</p> <p>Statutory Auditor Certificate with Registration Number and Seal (Refer Form-2, Annexure D)</p>	<p>The Net worth of the Bidder for each of the three financial years (FY 2019-20, 2020-21 & 2021-22) should be positive.</p> <p>Note: the net worth of the parent company OR collective net-worth of group companies shall be considered.</p> <p>Documents Required:</p> <p>Statutory Auditor/ CA Certificate with Registration Number and Seal (Refer Form-2, Annexure D)</p>

#	RFP Document Clause/ Section No.	Clause/ Section Name Original Clause	Revised/updated Clause
7.	3.16.6. Payments during Exit Management Period	a. Payment to the outgoing Bidder will be made to the tune of last set of rendered Services / Deliverables (including parts thereof) as stated in the terms of Payment Schedule, subject to SLA requirements. Without prejudice to any other rights, the STPI may retain such amounts from the payment due and payable by the STPI to the Bidder as may be required to offset any losses, damages or costs incurred by the STPI as a result of the termination of Bidder or due to any act / omissions of the Bidder or default on the part of Bidder in performing any of its obligations with regard to this RFP.	a. Payment to the outgoing Bidder will be made to the tune of last set of rendered Services / Deliverables (including parts thereof) as stated in the terms of Payment Schedule, subject to SLA requirements. In addition to any other remedies available, STPI reserves the right to withhold from the payment owed to the Bidder an amount sufficient to cover losses incurred by STPI due to the Bidder's termination or defaults by the Bidder in fulfilling its obligations under this RFP.
8.	4.28.5. Resource Responsibilities and Minimum Resource Qualifications; Note: i	i. The MSP should have SOC analyst resources who are certified on security monitoring from SANS	i. The MSP should have SOC analyst resources who are certified on security monitoring from SANS or similar well-regarded organisation/Institute.
9.	Annexure H: Technical Specification - 31. Automation Service	Automation solution should be able to automate STPISI's existing DC stack like VMware, Open stack, Hyper-V, firewalls and other security systems like, IPS/IDS, network devices(multi-OEM).	Automation solution should be able to automate different technology stack like VMware, Open stack, Hyper-V, firewalls and other security systems like, IPS/IDS, network devices(multi-OEM).
10.	Annexure H: Technical Specification – GPU as a Service : Low Profile Specification – Point 9	The GPU should support both hardware and software slicing.	The GPU should support hardware/ software slicing.

Updated Form-1 of Annexure F :CSP's Auditor's Certificate for Avg. Annual Turnover

<Declaration by the statutory auditor/CA >

Date: DD/MM/YYYY

To

Tender Division,
Software Technology Parks Of India,
1st Floor, Plate B, Office Block-1,
East Kidwai Nagar, New Delhi - 110023
Tel: +91-11-24628081

Subject: RFP for "RFP for Selection of MSP for setting up and Managing Government Community Cloud (GCC) & Hybrid Cloud in Revenue Share Model"

Dear Sir,

This is to certify that the Annual Turnover of M/s..... <Registered name of CSP> from operations as per books and records for the following financial years are as under.

S. No.	Financial Year	Annual Turnover (in cr.)
1	2019-20	
2	2020-21	
3	2021-22	
Average Annual Turnover		

I further certify that I am competent officer in my company to make this declaration.

Yours sincerely,

Signature of Authorized Signatory (with official seal)

Name:

Designation:

Address:

Telephone & Fax:

E-mail Address:

Instructions

The Bidder shall attach copies of the Balance Sheets and Profit & Loss Statements for the Financial Years 2019-20, 2020- 21 and 2021-22.

The financial statements shall:

- Be audited by a statutory auditor/CA;
- Correspond to accounting periods already completed and audited (no statement for partial period shall be requested or accepted).

Updated Form-3 of Annexure F :. CSP's Managed Services Format

<<To be printed on CSP's Letterhead and signed by Authorized Signatory>>

Date: _____

To,

Tender Division,
Software Technology Parks of India,
1st Floor, Plate B, Office Block-1,
East Kidwai Nagar, New Delhi - 110023
Tel: +91-11-24628081

Subject: Participation in RFP of the STPI titled "RFP for Selection of MSP for setting up and Managing Government Community Cloud (GCC) & Hybrid Cloud in Revenue Share Model".

Dear Sir,

It is certified that we, M/s<Registered name of the CSP and its communication address>, have an operational Public Cloud/private cloud/managed services, with a self- service portal, with at least 100 cloud customers or INR 100 crores annual billing from these services.

We hereby confirm that the cloud services offered by the<Insert name of the CSP> are fully compliant to the technical specifications for cloud services/solutions defined in the RFP.

Yours faithfully,

Name & Designation of the Authorized Signatory of the CSP

Date: